



## Overview of Services

| An experienced financial partner on your side...<br>...to help you in achieving your corporate goals |  |
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| <p><b>(1)</b><br/><b>Part-time CFO</b><br/>(adapted to size and needs of your company)</p>           | <ul style="list-style-type: none"> <li>As an entrepreneur, you would like to have a strategic partner to assist you in the financial management of your company, the results analysis, the planning and forecasting process, the fund raising and the contracts negotiation. The quality of your financial reports, budgets and internal control system are key to the management of your company.</li> <li>Jabiru Finance provides you with the services of a financial management similar to those of an experienced full-time CFO, while being engaged according to a flexible model adapted to the means and size of your business.</li> <li>We coordinate and complete your finance team in order to optimize your company's financial management and reporting.</li> </ul>   |
| <p><b>(2)</b><br/><b>Interim CFO</b></p>   | <ul style="list-style-type: none"> <li>In case of a long absence or sudden departure of the CFO, your company urgently needs someone to immediately take over his responsibilities during the time required to search an adequate replacement.</li> <li>Jabiru Finance is able to rapidly provide an interim CFO with the required competence to ensure the on-going business during the transition period. If needed, we may be able to provide assistance in the hiring process of a new CFO, for instance in identifying candidates or assessing the skills and suitability of potential candidates.</li> </ul>   |
| <p><b>(3)</b><br/><b>Financial expert for specific projects</b></p>                                  | <ul style="list-style-type: none"> <li>Too often, a financial manager is overburdened with work and does not dispose of the necessary time to follow-up all the projects he is responsible for.</li> <li>Jabiru Finance can assist you in managing and realizing a project specific to a finance department, such as:             <ul style="list-style-type: none"> <li>Introduction or improvement of <b>budgeting, controlling</b> and <b>reporting</b> system, process and tools.</li> <li>Preparation of <b>business case</b> and <b>financial projections</b> for strategic investment decisions.</li> <li>Advice and support for <b>managing change, restructuring</b> or <b>integration</b> within your company, as well as set-up and liquidating companies, etc.</li> <li>Advice in matters of <b>company succession</b>, disposal or acquisition, as well as <b>financial due diligence</b>.</li> <li>Risk review and <b>risk management</b> at company level.</li> <li>Fund raising and <b>optimizing financing</b> structure, incl. negotiations with banks and external partners.</li> <li>Sparring partner for <b>strategic decisions</b>.</li> </ul> </li> </ul> |

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| <p><b>(4)</b><br/><b>Independent Board Member, Supervision</b></p> | <ul style="list-style-type: none"> <li>• A foreign group has some activities in Switzerland (holding or operating company) and needs a local representative well connected in Switzerland and well informed about all legal and regulatory requirements for Swiss companies.</li> <li>• Jabiru Finance provides you the services of an external and independent board member with impeccable reputation and experience and knowledge on financial and economic issues. We can also provide management function (in case of staff employed), we support you in setting the business, hiring staff and fill the position as link to the foreign headquarter.</li> </ul>   |
| <p><b>Shall we get together to talk about your business?</b></p>   |   |
| <p>First contact</p>   | <p>An initial meeting enables us to know the company, introduce to each other and evaluate the needs of the company (“check up”), as well as identify the improvement areas and the opportunities for Jabiru Finance to assist the client.</p> <p>This initial contact is <b>free of charge</b> and with <b>no further obligation</b> for the client.</p>   |
| <p>Contacts</p>  | <p><a href="mailto:marc.joye@jabiru.co">marc.joye@jabiru.co</a>      +41 78 797 0500 (mobile)<br/>+41 43 534 4866 (office)</p>  |
| <p>Founder and Managing Director</p>                               | <p><b>Marc P. Joye</b> (1961), Dr. rer. pol. (University of Fribourg, 1987)</p> <p>Ab 2011 :      Gründer und Geschäftsführer der Jabiru Finance AG</p> <p>2008-2010 :    <b>Chief Financial Officer</b> of NewScope Group Holdings AG, Zurich (foreign family office, investment vehicle for venture capital companies in Europe/Asia)</p> <p>2004-2008 :    <b>Chief Financial Officer</b> at SAM Sustainable Asset Management AG, Zurich (asset management company, 100 employees, CHF 25+ mio turnover, taken over in 2007 by Robeco NV)</p> <p>1991-2004 :    UBS SA, Zürich (<b>Managing Director</b> in 2001), different positions: 1991 – corporate banking, 1996 – credit risk control, 1998 - Senior Credit Officer for large companies and structured finance, 2000 - compliance and product management in wealth management).</p> <p>1989-1990 :    <b>Lecturer in Accounting and Finance</b>, Sydney University, Sydney, Australia.</p> <p>1988-1989 :    Research Fellow (post-doctoral scholarship award from Swiss National Foundation for Research) in Accounting, W. S. School of Business, University of Rochester, New York, USA.</p> |
| <p>Languages</p>   | <ul style="list-style-type: none"> <li>• French (mother tongue)</li> <li>• English (fluent orally/writing)</li> <li>• German (fluent orally/writing)</li> </ul>   |
| <p>Geographical markets</p>  | <p>We serve primarily the following markets:</p> <ul style="list-style-type: none"> <li>• Zurich – Zug – Luzern – Bern – Basel</li> <li>• Fribourg – Lausanne – Neuchâtel</li> </ul>  |
| <p>Confidentiality</p>   | <p>Full confidentiality is ensured to the Client. Upon request, a confidentiality agreement will be signed by Jabiru Finance AG.</p>  |
| <p>External partners</p>   | <p>All services are provided by the Managing Director himself.</p> <p>In some cases and upon agreement with the Client, we can also draw upon expertise of a network of <b>reliable external partners</b> (bookkeeping, audit, tax or legal advice, IT)</p>   |
| <p>Fee</p>   | <p>Hourly and daily rates applicable from case to case.</p>   |
| <p>References</p>  | <p>Available upon request.</p>  |